



# JACK SMITH



## Licensed Real Estate Agent, State of Michigan (Poppy – Administrative Assistant)

### CONTACT

989-488-0601 (Phone and Text)

Jack.Smith\_Relator@yahoo.com

www.JackSmith-Realtor.com

### STATEMENT

As a full-time Real Estate agent, I don't just sell homes, I build relationships. I solve problems, negotiate fiercely, and no, I'm not afraid to explore even the scariest basements. I help you find the perfect neighborhood or location tailored just for you. I'm obsessed with prices, market trends, and the hottest new listings. I supply stunning photography, impactful marketing, bulletproof paperwork, and clear, constant communication, I've got every detail covered. Most importantly, I deliver PIECE OF MIND!

### INTERESTS

My Family, My Profession, My Businesses, My Community, My Church, My Dog, Detroit Tigers, Red Wings & Lions. I also play too much golf according to my wife.

### COLDWELL BANKER PROFESSIONALS

05/17/1998 - Present

I am well experienced, educated and proficient in the skill of buying and selling Real Estate. I'm currently licensed to help you buy and sell Real Estate throughout Michigan and a Certified Real Estate Negotiator (CREN). I am a full-time Realtor based in Lapeer and have helped clients throughout the State of Michigan.

### AWARDS, EDUCATION & SERVICE

Coldwell Banker International Diamond Society 2019  
Coldwell Banker International Sterling Society 2020 -2024  
Coldwell Banker Multi-Million Dollar Producer 2018-24  
Coldwell Banker Elite Leadership Council 2018-24  
Real Estate Listing "Boot Camp" Graduate 2019  
Real Estate Listing "Top Gun" Graduate 2020  
Lapeer Area Entrepreneurs Club 2025-present  
Lapeer Optimist Club Secretary 2018-2019  
Ru Lane Estates Homeowners Association President 2016-2020  
Country Christian Church Food Drop Chairman 2015-2019  
Bachelor of Science, Facility Management, Ferris State University  
Associate of Applied Science, Architecture, Ferris State University

### PERSONAL

I'm a proud resident of Lapeer, married to my wonderful wife, Carrie, and we have three grown children. In March 2023, Carrie and I took a new step by purchasing McComb Monument, a local business specializing in monuments and memorials (think headstones). Since then, we've been gradually rebranding it as Perfect Peace Memorials. This venture has been an ideal retirement opportunity for Carrie, allowing her to stay engaged while I continue working full-time as a Real Estate Agent. Plus, we're thrilled to have two of our three adult kids involved in the business with us!

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## REVIEWS

### 372 Village West

I had an amazing experience working with Jack Smith! From start to finish, he was incredibly helpful and knowledgeable for this first-time home buyer! He answered all of my questions, contacted the HOA, arranged the home inspection as well as the FHA required repairs necessary for the loan. He made me feel like family!

**Veronica T.**

### 1602 Calumet, Flint

Jack was great to work with! Very knowledgeable and passionate about delivering a great experience for the clients he serves. I would highly recommend Jack for your real estate needs.

**Scott H.**

### 122 W. Fairmount, Pontiac

Worked with Jack Smith to find my first home, I cannot recommend enough. He was very patient and scheduled the viewings that I wanted in a very quick manner, even giving several recommendations on homes to help show me what my money could buy. After placing an offer, he made sure to keep me in the loop on what we were waiting for from the sellers so that I did not ever feel like I had been forgotten about. Will be using again when I am ready to buy my next home and will recommend to friends as he was easy to work with and always had a professional attitude.

**Jonathan K.**

### 2385 Malina Lane - Lake Oxford

If you're looking for an honest, professional realtor that will work for and represent you, I would highly recommend calling Jack. He doesn't just go through the motions. It's obvious he cares, listens, and wants you to understand the process. Jack made sure we were comfortable with everything from start to finish. I am so glad we worked with him to sell our house. I really can't say enough great things about him. I would highly recommend.

**Brian M.**

### 320 Courtney's Place

Selling a home can be a rollercoaster of emotions. Jack does a great job of understanding his clients, collaborating, and navigating through the process. If we shall have any real estate needs in the future, we will be contacting Jack again.

**Steven K.**

### 6243 Trend - Mayville

Jack was a great realtor to work with! He made selling our house a quick and easy process which we needed with a newborn at the time of selling. Jack is organized and quick to respond and explain anything we needed. We would recommend Jack to anyone looking to buy or sell!

**Izzy S.**

### 210 Michael - Lapeer

Jack was fantastic and we cannot recommend him enough! He helped us every step along the way in purchasing our dream home. Jack's knowledge of the area and the market is superb. He is personable and really listened to what we were looking for in a home. He even went as far as providing us with guidance on the sale of our previous home. He was quick to respond to our questions, patient, and kind. He helped us get a great deal on our home and made the entire process as smooth as possible.

**Mason U.**