

JACK SMITH

Licensed Real Estate Agent, State of Michigan

(Poppy – Administrative Assistant)

CONTACT

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www.JackSmith-Realtor.com

STATEMENT

As a Real Estate agent, I sell homes. I build relationships. I problem-solve. I will negotiate. I go into scary basements. I will help discover the right neighborhood or location for you. I obsess over prices, market values and the newest, hottest listings. I make sure my clients buy the right home. I supply killer photography. Powerful marketing. Rock-solid paperwork. Outstanding communication. Best of all, I provide PEACE OF MIND.

INTERESTS

My Family, My Profession, My Businesses, My Community, My Church, My Dog, Detroit Tigers, Red Wings & Lions. I also play too much golf according to my wife.

COLDWELL BANKER PROFESSIONALS

05/17/2017 - Present

I am well experienced, educated and proficient in the skill of buying and selling Real Estate. I'm currently licensed to buy and sell Real Estate throughout Michigan and a Certified Real Estate Negotiator (CREN). I am a full-time Realtor based in Lapeer and have helped clients throughout the State of Michigan.

AWARDS, EDUCATION & SERVICE

Coldwell Banker "Global Luxury" designation
Coldwell Banker International Diamond Society 2019
Coldwell Banker International Sterling Society 2020 -2025
Coldwell Banker Multi-Million Dollar Producer 2018-25
Coldwell Banker Elite Leadership Council 2018-25
Real Estate Listing "Boot Camp" Graduate 2019
Real Estate Listing "Top Gun" Graduate 2020
Lapeer Area Entrepreneurs Club 2025-present
Lapeer Optimist Club Secretary 2018-2019
Ru Lane Estates Homeowners Association President 2016-2020
Bachelor of Science, Facility Management, Ferris State University
Associate of Applied Science, Architecture, Ferris State University

PERSONAL

I am a Lapeer resident, have a beautiful wife Carrie and 3 adult kids. Carrie was a high school teacher for 25 years and has recently retired as the Sales, Marketing and Entrepreneurship teacher at Lapeer County Ed Tech. Carrie and I, in March of 2023, purchased McComb Monument, a local monument and memorial business, (think headstones), and have slowly rebranded to **Perfect Peace Memorials**. This has been the perfect retirement job for Carrie, while allowing me to remain a full-time Real Estate Agent and enabling us to employ 2 of our 3 adult kids!

REVIEWS

6087 Davison Road, Davison

Jack did a great job! He was always available and willing to answer all of our questions no matter how ridiculous they were. He listed our house for more than I thought it was worth, which I questioned, but he was right. We accepted an offer less than 10 days after listing it and closed the deal yesterday. Jack is very accommodating, and you can trust him. **Larry H.**

4731 2nd Street, Columbiaville

Working with Jack was a great experience! He helped me from step one until the closing on my new home. He always made time to answer my many questions and kept in communication with me through the entire process. I highly recommend him to anyone looking for a trustworthy and knowledgeable real estate broker. **Rene B.**

1602 Calumet, Flint

Jack was great to work with! Very knowledgeable and passionate about delivering a great experience for the clients he serves. I would highly recommend Jack for your real estate needs. **Scott H.**

2385 Malena Lane, Lake Orion

If you're looking for an honest, professional realtor that will work for and represent you, I would highly recommend calling Jack. He doesn't just go through the motions. It's obvious he cares, listens, and wants you to understand the process. Jack made sure we were comfortable with everything from start to finish. I am so glad we worked with him to sell our house. I really can't say enough great things about him. I would highly recommend. **Brina M.**

360 Courtney's Place, Lapeer

We have worked with Jack several times over the years, and he always goes above and beyond! Our house went pending in 3 days and closed in less than a month. He has great follow-through and works hard for both buyers and sellers! **Melissa P.**

9505 Tiger Run Trail, Davison

Jack has always been the best realtor to work with. He sold us our house, and it was a great customer experience in every aspect of the transaction. Now here we are, 4 years later, and he sold our house with the same great customer experience. **Gary C.**

720 Kensington Court, Flint

Jack was excellent in helping us buy our first home. He spent a lot of time answering all the questions we had and even made himself very available by phone for any of our concerns. As first-time homeowners we couldn't have asked for a better realtor. **Drew T.**

320 Courtney's Place, Lapeer

Selling a home can be a rollercoaster of emotions. Jack does a great job of understanding his clients, collaborating, and navigating through the process. If we should have any real estate needs in the future, we will be contacting Jack again. **Steve K.**